



# ENSURE YOUR FUTURE!

Rio Salado College now offers a Certificate of Completion in Insurance Studies to help accelerate your insurance career. This certificate is designed to prepare individuals for entry-level jobs in the growing insurance industry, and enhance the skills of current insurance employees. Classes provide an overview of property, liability, personal and commercial insurance.

Rio Salado College is dedicated to providing access to training and career-path programs that provide employees with the skills and knowledge they must have to succeed in today's competitive environment.

Your Insurance Career is Waiting  
... **REGISTER TODAY!**

**480-517-8280**

**[www.riosalado.edu/insurance](http://www.riosalado.edu/insurance)**

\*Classes taken now can be applied toward the Insurance Studies program; however this certificate is not yet Title IV federal financial aid eligible. Check the website for program updates and current status.

Rio Salado  
College





## CERTIFICATE OF COMPLETION IN INSURANCE STUDIES

The Certificate of Completion (CCL) in Insurance Studies program is designed to provide knowledge and skills training for various entry-level positions in the insurance industry. The courses include an introduction to the insurance industry, in addition to principles of property, liability, personal, and commercial insurance.

**CIPS Code:** 52.1701

*Program Notes: Students must earn a grade of C or better for all courses within the program. \* indicates course has prerequisites and/or corequisites. xxx indicates any module/suffixed course.*

**Admission Criteria:** This program is offered through a grant and permission of the Program Director or Faculty Chair is required.

### Required Courses:

**12 Credits:**

IND180	Insurance Industry Profession	3
GBS258	Principles of Property and Liability Insurance	3
GBS263	Personal Insurance	3
GBS264	Commercial Insurance	3

*Students must choose six (6) industry/job related credits from the list of Restricted Electives below.*

### Restricted Electives

**6 Credits:**

COMxxx	Any COM Communications course (COM110 is recommended.)	3
FINxxx	Any FIN Financial Planning course (FIN115 is recommended.)	3
GBSxxx	Any GBS General Business course except courses used to satisfy Required Courses area. (GBS151 or GBS205 is recommended.)	3
MGTxxx	Any MGT Management course (MGT175 is recommended.)	3
MKTxxx	Any MKT Marketing course (MKT271 is recommended.)	3
TQMxxx	Any TQM Total Quality Management course (TQM101 is recommended.)	3